

Effective Dates: July 1, 2026 – March 31, 2027

Program Overview

Kodak Alaris provides scanners for short evaluations so resellers can help close deals.

EVALUATION UNIT PURCHASE PRICING for End Users is available as a **Try N' Buy**

Process

1. Channel Partners submit requests to their Kodak Alaris Sales Representative.
2. Kodak Alaris confirms the request and ship-to address directly with the end user.
 - **Exception:** trade show requests
3. After the end user confirms, Kodak Alaris ships the scanner within 72 hours (if available).
4. The evaluation period is **two weeks**.
5. At the end of the evaluation, the end user returns the scanner to Kodak Alaris (return instructions are sent directly to the end user).
6. Kodak Alaris pays all shipping charges.
7. If the end user wants to **buy the eval unit**, contact your Kodak Alaris Sales Rep for a quote.
8. The VAD invoices the VAR.

Terms and Conditions

Participation in the Evaluation Program is subject to these **additional terms and conditions:**

1. Kodak Alaris covers maintenance and repairs during the loan period unless the issue is directly caused by reseller or end user negligence. In that case, the reseller pays all repair and transportation costs.
2. Damage beyond normal wear is presumed to be caused by reseller or end user negligence unless the reseller or end user can reasonably show otherwise.
3. If the loaned equipment is lost or damaged beyond normal wear and tear so it cannot be reasonably repaired, the reseller pays Kodak Alaris the fair market value at the time of loss.
4. If an evaluation unit is not returned by the due date, the reseller will be invoiced at the then-current price.