

Version: 23

Effective Dates: July 1, 2026 – March 31, 2027

Program Overview

As part of the Kodak Alaris Reseller Partner Program (KA52) partners can now:

- **NEW Capture Pro** to Deal Registrations based on Group C or Higher (Group A or B Opportunities will be considered on a case by case basis)
- Capture Pro Network Edition – All levels eligible
- **NEW Kodak Info Input Solution** has a new tiered rebate structure as follows:

Info Input Solution Rebates

Kodak Alaris will provide **instant rebates** when requirements are met.

- Qualifying Products: Info Input Solution, Software Assurance Renewals and Professional Services
- Rebates are instant and provided by VAD
- **Rebate values are based on the published list price and POS data.**

	Standard Solutions Provider	Premier Solutions Provider	Elite Solutions Provider
Revenue Requirement <i>(Annual Licenses, Renewals, Subscriptions)</i>	N/A	\$75K	\$200K
Joint Account Plan	N/A	Required	Required
Perpetual Licenses*	30%	40%	45%
Software Assurance Renewals*	30%	40%	45%
Subscriptions*	30%	40%	45%
Professional Services	10%	10%	10%
<i>*Info Input PDF Export modules (OCR engines) have a 5% instant rebate available to all partners (all tiers).</i>			

Resellers are eligible to receive a rebate when they **register** their **Customer Care Kit** purchase with Kodak Alaris.

Eligible Products and Rebates

- Kodak Alaris will provide rebates based on *List Price* upon registration of Care Kits
- All **Onsite** Care Kits listed in the VAR Price Catalog are eligible (exceptions listed below)
- Rebate is **10% of List Price** except for the KODAK i5000 and S5000 Series 1 Year Extended and 1 Year Post Warranty Care Kits, which receive a **5% rebate**
- Rebates are paid monthly

Ineligible Care Kits

- S3000 Series (AUR not eligible, Onsite are eligible)
- S2085f Scanner (AUR not eligible, Onsite are eligible)
- i3000 Series
- i2900 Scanner
- i100 Series
- i200 Series
- i1400 Series
- AUR Care Kits
- PM Care Kits